

Styles Questionnaire. Directions

1, Read each of the 36 statements and record a number by each that reflects the degree to which you think that statement fits you. Your choices are from 1 to 5, with 1 being the lowest match to who you are, and 5 the highest. Here's a description what each number means:

- 5..... That's totally me.
- 4..... Pretty much like me.
- 3..... Somewhat like me.
- 2..... A little like me.
- 1..... That's not like me at all.

2, Transfer those numbers to the grid and total each column.

___1. In conversations, I like to approach topics directly, without much small talk or 'beating around the bush.'

___2. I have a hard time getting out of a bookstore without buying a bunch of new books that will help me understand what people are thinking.

___3, I often speak out of my personal background or experience in order to illustrate a point I am trying to make.

___4. I am a 'people person' who places a high value on friendship.

___5. I enjoy adding or including new people in activities I'm involved in.

___6. I see needs in people's lives that others often overlook.

___7. I don't shy away from challenging someone when it seems necessary.

___8. I tend to be analytical and logical.

___9. I often identify with others by using phrases like, 'I used to think that too,' or 'I once felt the way you do.'

___10. People have commented about my ability for developing deep friendships.

___11. To be honest, I often watch for situations in which someone 'better qualified' can explain concepts to my friends.

___12. I find fulfillment in helping others often in behind-the-scenes ways.

___13. I do not have a problem confronting my friends with the truth even if it strains the relationship.

___14. In conversations, I naturally key in on questions that are holding up a person's understanding or progress.

___15. When I talk around the locker room or the drinking fountain, people really listen.

___16. I would rather delve into personal life issues than abstract theoretical ideas.

___17. It is not unusual for me to attend special events or concerts and bring along a carful of friends.

___18. I would rather show love through actions than thorough words.

- ____19. I think the world would be a lot better place if people would stop being so sensitive about everything and just speak the truth!
- ____20. I enjoy discussions and debates on difficult questions.
- ____21. I intentionally share my mistakes and struggles with others when it will help them consider solutions that could help them.
- ____22. I prefer discussing a person's life before getting into the details of their beliefs and opinions.
- ____23. I tend to watch for worthwhile events to bring people to (such as enriching seminars, retreats, classes, or church services).
- ____24. I have found that my quiet demonstration of love and care sometimes help people open up and become more receptive to what I think.
- ____25. A motto that would fit me is: 'Make a difference or a mess, but do something'
- ____26. Often when listening to teachers or TV commentators, I mentally (or even verbally) argue with their positions and logic.
- ____27. People seem interested in hearing stories about things that have happened in my life.
- ____28. I enjoy long talks with friends, and it doesn't matter much where we are or where we were going.
- ____29. I am always looking for a match between the needs and interests of my friends and various books, classes, and programs that they would enjoy of benefit from.
- ____30. I think the world would be a better place if people would talk less and take action on behalf of their friends and neighbors.
- ____31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- ____32. I like to get at the deeper reasons for opinions that people hold.
- ____33. I am still amazed at how God has worked in my life and I would like others to know about it.
- ____34. People generally consider me to be an interactive, sensitive, and caring kind of person.
- ____35. A highlight of my week is when I can take a guest with me to a helpful learning event, including Church.
- ____36. I tend to be more practical and action-oriented than philosophical and idea-oriented.

	<i>Direct</i>	<i>Intellectual</i>	<i>Testimonial</i>	<i>Interpersonal</i>	<i>Invitational</i>	<i>Serving</i>
	1 _____	2 _____	3 _____	4 _____	5 _____	6 _____
	7 _____	8 _____	9 _____	10 _____	11 _____	13 _____
	13 _____	14 _____	15 _____	16 _____	17 _____	18 _____
	19 _____	20 _____	21 _____	22 _____	23 _____	24 _____
	25 _____	26 _____	27 _____	28 _____	29 _____	30 _____
	31 _____	32 _____	33 _____	34 _____	35 _____	36 _____
Totals						

The highest score is your primary style, you may have one or two high scores which means you have a choice of natural options to chose from depending on the need.